PRESS RELEASE
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IndependenceIT Partner Zella Technologies Introduces zClient for Securely and Seamlessly Connecting to Cloud Workspace® Suite

Zero Client Trio of Solutions also Includes zOS and zManage to Simplify CWS Delivery, Improve Management, and Enhance Service Provider Profitability

BOSTON, MA – March 7, 2017 – IndependenceIT, the company that unifies cloud, application and data management for IT administrators, today announced Cloud Workspace® Suite (CWS) support for the first zero client enablement technology. Designed for Service Provider's and built by Zella Technologies, the trio of solutions simplifies CWS delivery, improves management, and enhances MSP profitability.

Zella Technologies is a well-established technology solution provider serving the managed service provider (MSP) market. The company is staffed by an experienced team of IT professionals with the goal of providing profitable computing solutions to the IT service provider community. The company has become a trusted provider for service organizations who are positioning themselves for success in the highly competitive IT services market. The company develops and support solutions for a range of verticals, including K-12 education, banking/financial services, and healthcare.

In collaboration with IndependenceIT, Zella Technologies' has built a complementary product suite that allows IT service provider's to deliver cloud-based access to business applications, data as well as entire workspaces using unique zero client solutions. As companies increasingly turn to IndependenceIT's Cloud Workspace Suite, Zella

Technologies is moving the bar forward with a configuration-free approach that connects users with their cloud-based Apps, data and desktops.

"The team at IndependenceIT has created a foundational platform for IT service providers that opens the door to business-class workspaces in the cloud. Our strong belief in CWS incentivized us to create a zero client complement to the software," said Anthony Manzella, Founder & CEO, Zella Technologies. "The availability of zClient, zOS, and zManage are especially useful for MSPs leveraging CWS as the new suite of tools speed connectivity and improve overall solution efficiency."

About the CWS Zero Client Solutions by Zella Technologies LLC:

zClient: Streamlines the connection between the user's desk and their Cloud Workspace®. Designed for desktop PC replacement, the zClient allows users to place the small sized unit on their desk, connect their peripherals, power on and connect directly to the user's Cloud Workspace® by simply entering their username & password. Configuration is not required.

zOS: The zClient operating system was developed for simple connectivity to users' workspace environments and supports dual monitors, audio playback and recording, high-definition video and ThinPrint. Utilizing the CWS API, zOS configures the user's gateway and server within seconds of entering their username. zOS is centrally managed by its cloud-based control panel, zManage, which installs patches and updates automatically with no interaction from the end user.

zManage: zManage is the centralized cloud based control panel for zClient and zOS. This control panel gives Cloud Workspace master partners full control over their zClient devices and zOS licenses. Within zManage, master partners are able to order zClient devices, order zOS licenses, create sub-partners and/or client profiles with the ability to assign a zClient device and/or zOS license to a specific partner/client.

"IT service providers with an understanding of WaaS/DaaS solutions will quickly realize the benefits that zClient, zOS, and zManage provide to CWS users," said Seth Bostock, CEO, IndependenceIT. "In conjunction with our workspace automation software, Zella Technologies' zero client solutions provide innovative options for connectivity to help users go beyond the limits of their office. We welcome the company as a technology development partner as the demand for these solutions intensifies."

Purchasing and Availability:

The Zella Technologies' solution is available immediately and offers two purchasing options. Master partners can acquire the zClient device outright or take advantage of the company's Hardware-as-a-Service, where master partners pay a monthly fee for the device.

Tweet This: @IndependenceIT Partners with Zella Technologies to Simplify Cloud Workspace Delivery with New Zero Client Solutions - http://bit.ly/1Ko9dGH

Resources:

- Contact IndependenceIT Today to Schedule a Product Demo at: http://www.independenceit.com/contact-us
- Follow IndependenceIT on Twitter at: https://twitter.com/independenceIT
- Visit Zella Technologies LLC online at: http://www.zclient.cloud/

About IndependenceIT
IndependenceIT unifies cloud, application and data management for IT administrators. Automation and workflow simplify all administrative tasks from infrastructure to end-user support. Leverage a robust API for ease of integration with existing systems, simplifying deployment and increasing responsiveness. Contact IndependenceIT at 888-299-4552 or visit www.independenceit.com.

About Zella Technologies
Zella Technologies is based in Louisiana and has been an active provider of business IT solutions for years. The company is supported by a large, passionate, and experienced team of computing professionals, each dedicated to IT. Zella Technologies is the producer of zClient, zOS, and zManage which are especially useful for MSPs leveraging the Cloud Workspace Suite platform. The zClient product suite speeds connectivity and improves overall solution efficiency for CWS providers. To learn more, please visit http://www.zclient.cloud/.

Additional Information

- Visit Zella Technologies online at: http://www.zclient.cloud/
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